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William Kilmer
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Laley Freeman
Content Coordinator



Katherine Fondren
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Zach Cohen
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Dave Danielson
Writer



Kevin Green
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Liliana Ross
Lily Chris Photography



Matt and Jenna Giesow
Photography/VAST Media



Jeff Sharp
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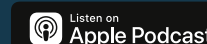


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By Zachary Cohen • Photos by Peak RES

& JASON HADRAVA ROBBIE BUTLER

The Heartbeat of Titan

“Titan is a family-owned and operated company that doesn’t stop until our clients are happy. If it can be done, Titan will find a way.”

When Robbie Butler founded Titan Title and Closing in 2006, the company was a small, quiet operation. Over the next eight years, Robbie helped Titan build a reputation as a small but mighty title agency. In 2014, Robbie joined forces with Jason Hadrava, who brought years of real estate and title experience and the drive to grow the business.

In the years since, Titan Title and Closing has lived up to its name, expanding throughout the state of Oklahoma. The company has offices in Jenks, Broken Arrow, Owasso, Claremore, Ponca City, Oklahoma City, Kay County, South Tulsa,

and the newest addition, Moore, which opened in January 2023.

“A lot of people think we are still a small title company in Tulsa, but that’s not what we are anymore. We’re growing, and we’re excited about that growth,” Jason says. “The relationship that Robbie and I have, the yin-yang we have, along with the people we’ve brought on board — we’re stronger than many people realize.”

The Heartbeat of Titan

Jason and Robbie have grown Titan Title and Closing by focusing on their clients and employees. They prioritize

old-school relationship-building by developing partnerships in individual markets.

“We’ve done that by being very involved and by helping agents grow their business,” Jason says. “Every transaction has issues. We try to be solution-oriented as a company as far as how things are addressed.”

The Titan team is like a family. Jason and Robbie are team-oriented leaders, focusing on the success of their team members, not the bottom line. The result is a group of employees committed to serving clients like family members.

“The success of Titan is largely about the individual employees we’ve been blessed to work with. It’s not Robbie and me. It’s us collectively. We are a family, and our employees will tell you that,” Jason says. “We’re family oriented. Everyone has access to Robbie and me via cell.”

The true heartbeat of Titan Title is the employees who give their best to clients and embrace growth and innovation. The Titan team has an attitude of “If it can be done, Titan will get it done.”





Continued Growth on the Horizon

Although the real estate market has slowed down, Jason, Robbie, and the Titan Title and Closing team are focused on continued growth. They recently opened their Moore office and are looking at expanding across state lines into Plano, Texas in 2023.

How is Titan planning to grow in a down market? Their recipe is simple: continue caring for clients and employees.

“We plan to grow by taking care of customer experience,” Jason says. “It’s always a balancing act, but the client experience has to remain the priority.”

As Titan grows, the company remains focused on culture. Their family-like atmosphere is what makes the operation function so smoothly.

“Robbie and I have been through a market downturn, so we’ve been preparing for a while. Even though we’re in growth mode, we are looking at our numbers on a weekly basis and making changes. We will continue to grow while being strategic,” Jason says. “I’m just so excited about the future of Titan. Our employees understand where we’re going

and what we’re trying to accomplish. I feel blessed that we have had so much come together to accomplish great things.

“At Titan, the future is bright. We are growing rapidly... We are continuing to reach new customers as we grow our platform.

We feel that we are just scratching the surface of what we will eventually become. “

Title and Closing is a full-service title and real estate settlement provider operating throughout Oklahoma. For more information, visit www.titantitleclosing.com.



“

Titan is relentless in its pursuit of cultivating an environment that is family-friendly, employee-first, innovative, and hardworking. We are only as good as our employees, who are ultimately our greatest asset. Whether you are an employee or client of Titan, you are family.

— Jenny Morris, Events & Marketing Manager

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1964 FORD FALCON



Photo by Kenneth Baucum Photography

CHERYL PATRICK

Realty Connect

Total Volume & Number of Transactions Last Year (2022)

\$4,867,900 in volume
& 15 transactions.

Tell us about your background.

I'm from Tulsa, but I have lived in Owasso for the past 20 years. I have an associate's degree from Tulsa Community College (TCC). I am an Occupational Therapy Assistant and I work two days a week in Owasso schools.

What led you to your career in real estate?

21 years ago, we were moving and we met the best agent. She was so patient with us, I bet we looked at over 100 houses. She really got to know us and, after we finally found the perfect home, I realized I wanted to do what she did and help others find the perfect home. I waited about 10 years, until my kids were older, and then got my license.

What sparked your interest in cars? If applicable, tell us the story behind the vehicle you are featuring.

Growing up, my dad was a mechanic and always had

cars around. He helped a few friends fix up some old cars and we often went to car shows. In the early '90s, he wanted to find a specific car – a Falcon. I honestly do not remember when he got it, but I remember it was a big project that he worked on with my brother-in-law and close friends. They used random parts that they all had in their shops and garages. The car was at a friend's shop getting some work done to prepare for paint. In 1999, unfortunately, my dad unexpectedly passed away. We got the car back, but not a lot of the trim parts and accessories. Due to various reasons, the car was sold in 2005 to a man that was going to fix it up and told my mom he would come by when he got it finished. We never heard from him and he never came by. Fast forward to the past few years and I really started wondering where the car was and would look for a Falcon at every show, hoping it might be my dad's. In September of 2022, I found out the buyer's name and what city he lived in and did a search on the internet. I found a cell phone number and took a chance by sending a text. A bit later, I got a reply: "Yes, my husband bought that car." He called the next day and told me it has been in a garage since 2005. He had ordered some parts but had never finished it. It was exactly as my dad left it! I got to go see it and it was a special moment to hold the keys my dad had held and to sit where he had sat in the car. It was offered to me to purchase it. I bought it but the seller didn't include most of the parts he had purchased so we were starting from square one. I have had it since October and we are working on it. I am doing my

best to honor my dad based on the things my family has told me he wanted to do to it and in ways I think he would have chosen.

If applicable, how does your love of cars & career in real estate intertwine?

I have always loved cars – old cars, fancy cars, muscle cars, etc., but this Ford Falcon is so special because it connects my family to my dad after all of this time since he passed away. Every penny we have put into it from buying it, buying parts that were not given to us with the purchase, tail lights, carpet, mirrors, wheels, brake lines, even the dice that will hang from the rearview mirror and the personalized tag honoring him... all the money has come from real estate income. If it weren't for the houses I have helped clients to buy and sell, I would not have been able to get the car back home where it belongs. My husband and a friend, who also happens to be a real estate agent, have done most of the work and other family members have helped as well. The goal is to finish it. It may not be perfect, but it will be on the road and at car shows where my dad wanted it to be.

Is there anything else you want us to know about you and/or your love of cars?

I'm excited to see where my real estate career goes in the future and I love meeting clients that truly become friends. Cars are just part of me. Our kids also love them and have older sports cars that they have fixed up. My husband has a '73 Buick Riviera that he is working on but has put it on hold to focus on the Falcon.

2015 TESLA MODEL S

Photo by Kenneth Baucum Photography



GAYLE ROBERTS- PISKLO

Chinowth & Cohen REALTORS®

Total Volume (2022)
\$20.4M in volume

Tell us about your background.

I grew up in Bethlehem, Pennsylvania as the second oldest of eight children. I later graduated from Baldwin Wallace University in Cleveland, Ohio. I've been married to Greg Pisklo for 34 years and we have two children, Jennifer and Bryan, who are both married. We have one grandson and three granddaughters. I am actively involved at my church and the BTS Foundation. When I am not selling homes, I love running and playing tennis, and spending time with our two dogs, Bella and Fred!

What sparked your interest in cars? If applicable, tell us the story behind the vehicle you are featuring.

In 2014, I was on vacation and saw an amazing car drive by. I said to my son, "WOW, I love that car!" He turned to me and said, "Mom, that's a Tesla. You could never figure out how to drive it." Challenge accepted. In 2015, I bought one of the first Teslas in Tulsa. It is now 8 years old, and oh the fun I have had! And, yes, I can drive it!

If applicable, how does your love of cars & career in real estate intertwine?

When it comes to real estate, my Tesla has an amazing oversized screen that allows me to show clients where we are and what the overhead view is like, as well as pull up MLS.

Is there anything else you want us to know about you and/or your love of cars?

I have always loved cars, especially convertibles, but Tesla doesn't make one... yet!

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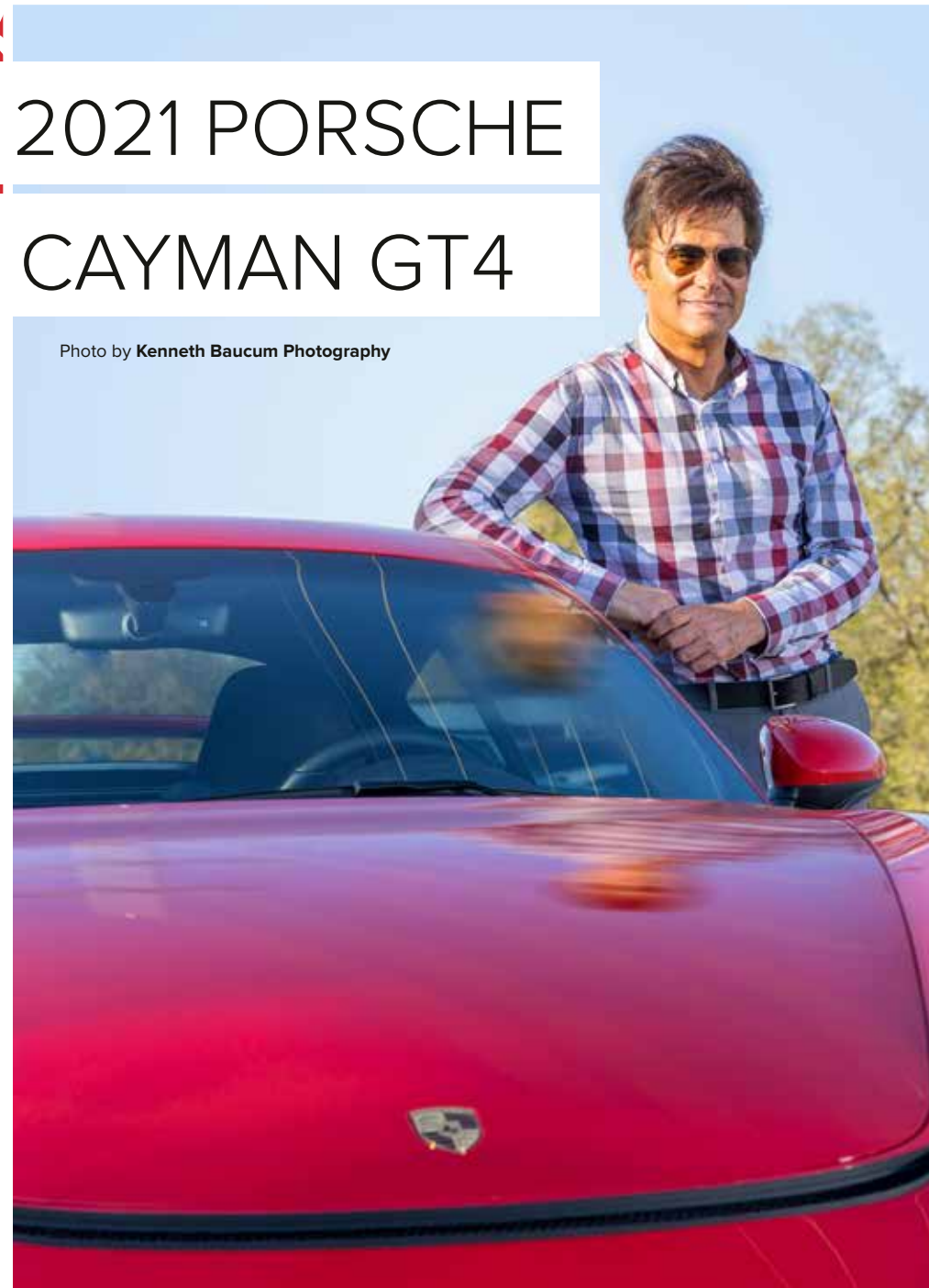


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2021 PORSCHE CAYMAN GT4

Photo by Kenneth Baucum Photography



Total Volume & Number of Transactions Last Year (2022)
\$8M in volume & 32 transactions.

Tell us about your background.
I am a lifelong Tulsan. I graduated from the University of Tulsa with a degree in accounting and finance.

What led you to a career in real estate?
I have always had an interest in homes, their decor, and their style. I have bought and sold many homes personally, along with some commercial properties, over the years. Through my experiences with these transactions, I believed it was a career I could be passionate about and would thoroughly enjoy. Real estate is a terrific way to make a living while at the same time being able to work with some wonderful people.

Is there anything else you want us to know about you and/or your love of cars?
I have always loved cars, especially sports cars!

AMBER POST

Dream Maker Realty

2022 JEEP GLADIATOR



Photo by Kenneth Baucum Photography

Total Volume & Number of Transactions Last Year (2022)

\$7M in volume
& 24 Transactions.

Tell us about your background.

I'm an Owasso native and, minus my college years at Oklahoma State University (*Go Pokes!*), I have lived here my entire life. At OSU, I obtained a Bachelor's Degree in Marketing and also spent four years in Kansas City starting a business that I owned for 16 years. Getting busier in real estate made it hard to juggle both, so I sold that franchise in 2022 and now focus on selling homes full-time. My husband and I have 5 kids (just two little ones left at home) and we don't know how to sit still. When I'm not running around showing houses, heading to closings, and playing taxi driver for our kids, I wrangle our menagerie of animals (70+ and counting!) and enjoy reading, socializing and planning our next adventure!

What led you to a career in real estate?

You could say that real estate is in my blood. My grandfather owned the first real estate company in Owasso and developed the land my parents and myself now reside on. His three children have all been licensed at one time or another, one of which is my mother who has sold real estate since I was an infant. I grew up making copies and running around the office, toting around abstract books, photocopying my hands, and being in awe of the carbon copies they were required to use at the time.

My mother found abundant success in the real estate industry and, because of that, I grew up swearing I would never do it! Then, as all children seem to do, I became aware of my abilities and realized everything I had learned, both in college and in owning my own business, was now a perfect fit for this industry.

When I sold three of my four *Just Between Friends* franchises in 2017, everyone kept asking me what was next. My mom kept telling me I should get into real estate and that she'd like to retire someday, so I should come to help her out. By 2018, I concluded that she was probably right and decided to get my license. Once licensed,

I told her I was ready and she replied with, "Go find your own clients, I'm not ready to retire yet!"... and so I did!

What sparked your interest in cars? If applicable, tell us the story behind the vehicle you are featuring.

My ride is not so much about loving cars, but about loving to have fun. Recently, I was driving a 'mom car' that was white and an exact match to at least five other SUV's in a grocery store parking lot at any given time. My kids were always trying to get into the wrong car! Dark pink is my favorite color, and I decided there needed to be more fun-colored cars on the road. We get so many looks and my husband, a former Chanel make-up artist, has no qualms about driving such a bright and fun vehicle. We love the looks and conversations it brings while we're rolling down the road!

If applicable, how does your love of cars & career in real estate intertwine?

Real estate can be fun, but we all know it can be super stressful, too! Putting a smile on someone's face is always the right thing to do, whether it's my client, myself, or a stranger. I try to do that both when driving down the road *and* when negotiating through a difficult situation.



Melissa Freeman - Amanda Elliott - Andria Lewis - Jenny Dean

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BEVERLY DAVISON

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Total Volume & Number of Transactions

Last Year (2022)

\$11M in Production & 34 Transactions.

Tell us about your background.

I grew up in Henryetta, Oklahoma as one of four siblings. I later attended college at Langston University and studied social work. I have been married for 32 years, have 3 children, and 2 grandchildren. Educating first-time homebuyers is what ultimately led me into real estate and I received my license in 2000.

If applicable, how does your love of cars & career in real estate intertwine?

For me, the love of cars and the love of real estate intertwine. I love the exhilarating feeling that both give me! I love speed and old-school cars, but I am featuring my Porsche Tycan because I love that it's electric, has speed, and has a unique look.

Photo by Kenneth Baucum Photography



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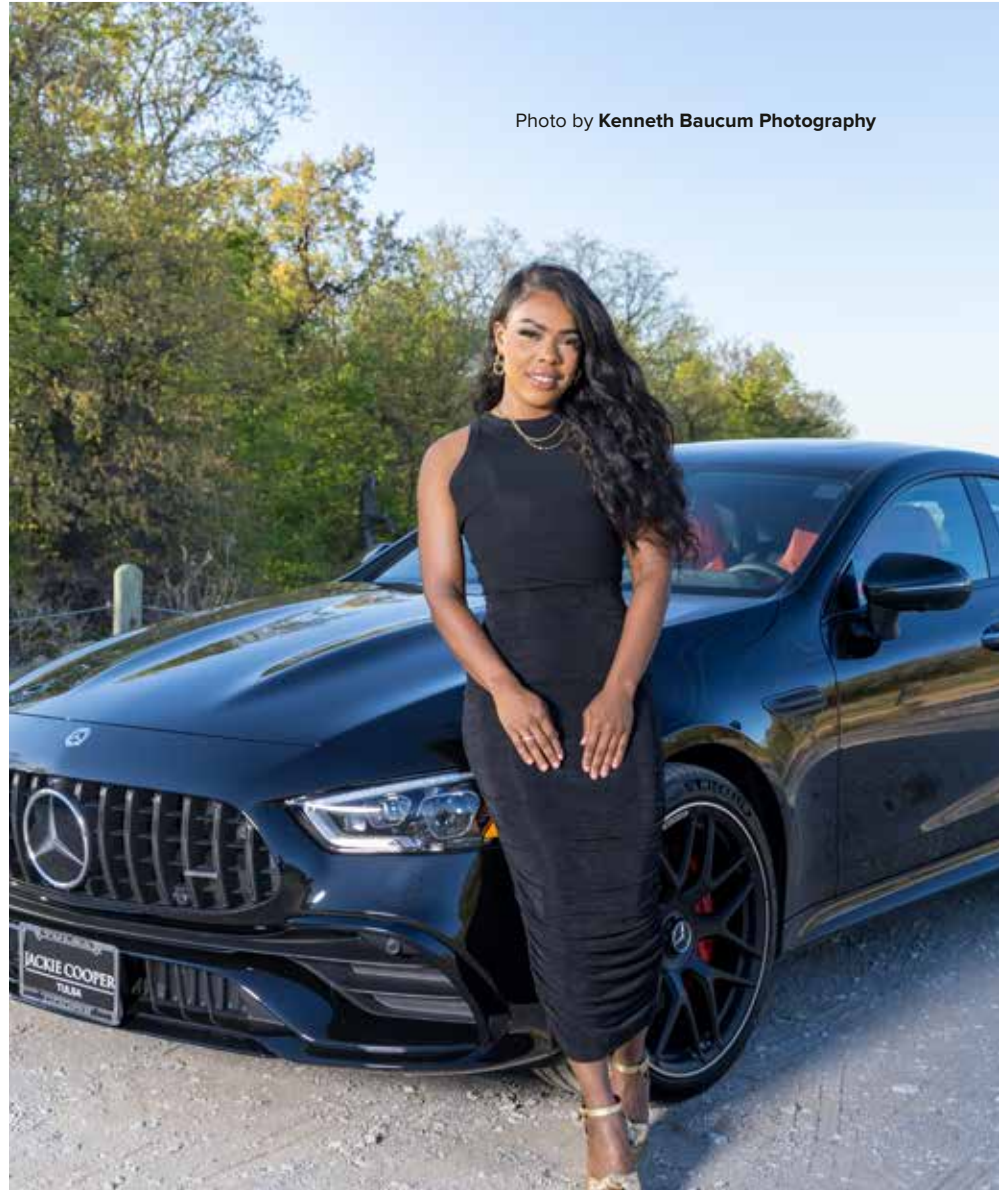
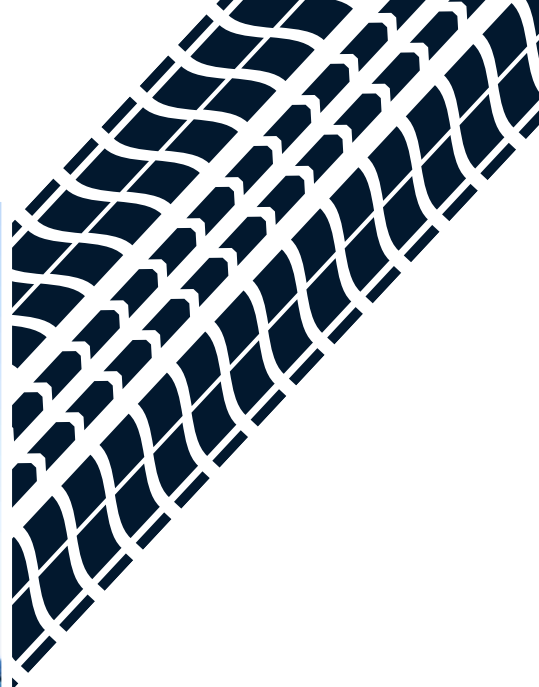


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MERCEDES-BENZ

AMG 63 S



Total Volume Last Year (2022)
\$12M in volume.

Tell us about your background.
I was born and raised in Tulsa, Oklahoma! I went to Union High School and loved it! Growing up with my mom being in real estate, I always knew that's what I also wanted to do.

What led you to a career in real estate?
Growing up with my mom being in real estate always made me want to pursue it.

What sparked your interest in cars?
My parents are big car people, so growing up we would always go look at cars and my father would teach us about them.

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Upcoming Events

OAR ANNUAL CONFERENCE 2023 "MYSTERIES OF THE MARKET"

Skirvin Hotel
September 11-13th
One Park Avenue
Oklahoma City, OK. 73102
Visit www.oarconference.com to register

FALL BALL AWARDS GALA — NOV. 2nd 2023

ALL REAL PRODUCERS/TEAMS are welcome.
The Fall Ball Awards Gala is our BIGGEST event of the year, and this year, we need sponsorship commitments early! If you are interested in becoming a 2023 Fall Ball Sponsor, please email Kelly at kelly.kilmer@realproducersmag.com.

TULSA REAL PRODUCERS TOP 500 AGENTS AND PARTNERS CE DAY — SEPT. 21st, 2023

We loved our 2022 CE Day so much that we're doing it again!
Get a full day of CE credit, motivation, and networking.

POP-UP EVENTS — DATES TBD

We will be doing 2-3 POP-UP events around the city this year.
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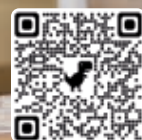
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