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**VETERANS DAY
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Military Veterans in Real Estate

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Genni Davis

Carol Smith

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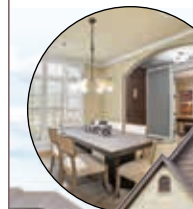
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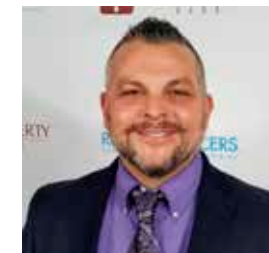


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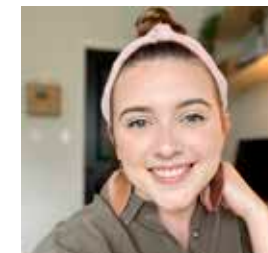
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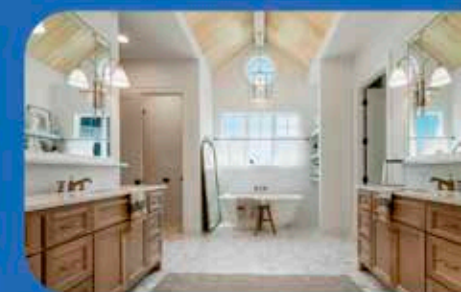
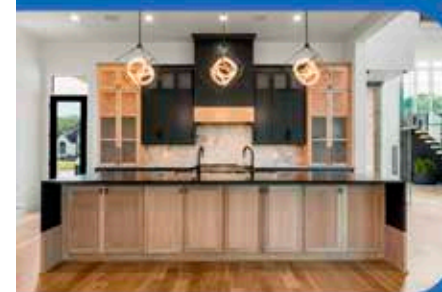
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DUSTIN MOSELEY

“THE BIG GUY”

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Dustin Moseley was born and raised in Tulsa, Oklahoma. His mom, Cheryl, worked at Ascension St. John Medical Center for over 25 years and later spent time in administration at the University of Oklahoma-Tulsa. His father, Ron, served in the Oklahoma Army National Guard for 35 years, followed by 5 years with TSA at the Tulsa International Airport.

Dustin was raised with strong values rooted in faith, family, and a commitment to service. His parents showed him how a strong family structure can be the foundation for a well-lived life.

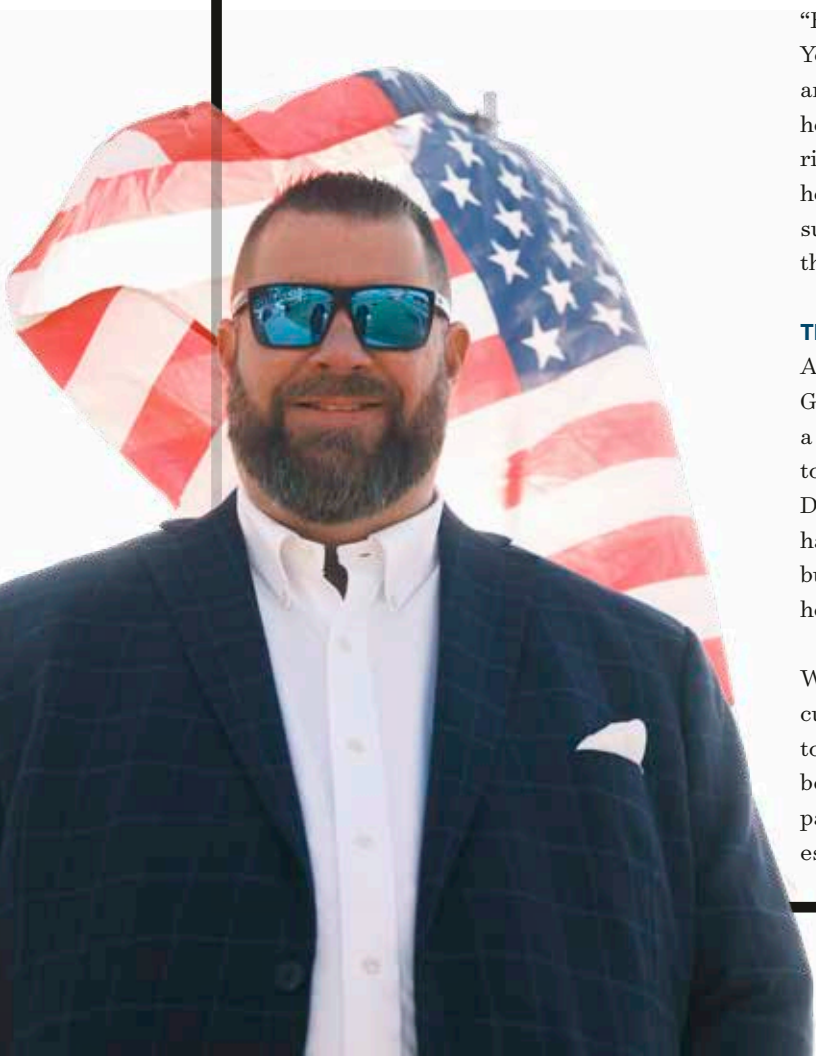
Their support for each other, as well as their support for the broader community, was palpable, leaving a lasting impression on Dustin.

“Early on, I learned that family is super important. You have to have that support system in place to thrive and be successful... Seeing that in their marriage has helped me tremendously,” Dustin offers, emotions rising as he revisits memories of his parents. “Seeing how awesome they are — not only with marriage but supporting other people — all the time they donate their time, money, and energy.”

The Road to Real Estate

After three and a half years in the Army National Guard, Dustin began his career in auto sales. He spent a decade at Jim Norton Toyota and was the company’s top salesperson for eight years straight. Meanwhile, Dustin’s cousin and current broker, Gloria Allred-Hail, had been in Dustin’s ear about joining the real estate business. He resisted change for many years; after all, he made over six figures a year as a top car salesman.

When management changed and the workplace culture shifted, Dustin called Gloria; he was ready to listen. And the rest, as they say, is history. Dustin began his real estate career in 2016, and over the past seven years, he’s become one of Tulsa’s best real estate agents. “It’s been awesome,” Dustin beams.



Today, Dustin is the owner and leader of the BIG GUY Home Team with Keller Williams Preferred. His group — which includes four additional agents — closed 57 transactions for \$15.6 million in 2022.

Veteran Connections

Dustin's connection to the military runs deep, and those connections continue to be an integral part of his life. His grandfather joined the Army National Guard in 1933, his father joined the National Guard in 1963, and Dustin joined the National Guard in 1993. He has several cousins and uncles in the Army, Air Force, and Navy. "Patriotism runs through our blood," Dustin says proudly.

Dustin continues to support the military. He volunteers for Patriot Guard Riders (<https://patriotguard.org>), an organization that ensures dignity and respect at memorial services honoring fallen military heroes, first responders, and honorably discharged veterans, and the Oklahoma Warriors Honor Flight (<https://oklahomawarriors.org/>), an organization that honors Oklahoma's heroes and veterans by flying them to Washington, D.C. to see the memorials at no cost to them.

In real estate, Dustin is an avid supporter of military members, too.

"Whenever I make the first connection with a veteran, we share about our service time. That brings ease with them, to know I am watching out for my brothers and sisters in arms," Dustin explains.

Building His Community

Outside work, you'll find Dustin hanging out with his wife, Megan, a fourth-grade teacher, and three sons, Drake (19), Kameron (17), and Parker (14). He also enjoys fishing, hunting, and other outdoor activities.

As he looks ahead, Dustin aspires to continue growing his real estate business. Yet, his deepest passion lies in supporting the individuals and families around him.

"I don't want this business to be something that just makes me successful. I want it to be something that funds other

people's lifestyles, something that helps others achieve something in their lives, abundance in their families. That's how I approach my business," Dustin says. "I want to provide abundantly for the people willing to take the journey with me. I want to bring people along with me on this path of faith and abundance."



“
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GENNI DAVIS



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U.S. AIR FORCE

At what age did you join the military and how long did you serve?

"I joined the military when I was 29! I had planned to go on Active Duty; however, when I met with my Recruiter for the first time, I learned that the cut-off age for females at that time was 28, so I had just missed it! He introduced me to the Air National Guard as an alternative and that was significantly fine with me since I could be both military AND civilian - basically, having the best of both worlds. I re-enlisted 3 more times and ended up staying until I was able to retire."

What do you remember about the day you enlisted?

"The primary thing I remember about the day I enlisted was having my mom go with me. She didn't know where we were going, but we went to the base to meet with my Recruiter, who would also be meeting my mom for the first time. I think that she was a bit in shock to meet him, to be there, and then to be taken

to meet with the Commander who would be facilitating the swearing-in. Being sworn in and taking the oath to defend my country, to even die for my country, felt so overwhelming and powerful. It was something that I had never said before in my entire life, and then I realized that most people never have nor would ever say those words. It gripped me with emotion; I just broke down and cried. My Commander comforted me and told me to take my time because I was feeling the same emotions that others before me had felt. I was so proud, so emotional, and so overwhelmed all at the same time. I left the base feeling like a forever-changed woman. Between 1994 and now, there has not been a moment that I regretted my decision. I would still be serving now if I weren't too old!"

What led you to join the military? How did you choose your branch of service?

"I had been married for 7 years, and for most of those years, my then-husband and I had talked many times about joining the military together. To make a long story short: I grew tired of just "talking" about it. I truly wanted to join the military and ultimately pursued it on my own without him. It was the day that I enlisted and returned home that I let him know what I had done. He was in a bit of shock, of course! I chose the Air Force because, after having scored so high on my ASVAB and being eligible to select any career path that I wanted (that didn't require a college degree at that time), I felt most proud to have chosen and pursued the Air Force."

Were you ever deployed/did you ever serve overseas? If yes, what

are some things you remember most about your deployment?

"Yes, I went to Germany for an entire month. I had never traveled overseas before and doing so for the first time by myself was exciting and scary all at the same time. I was stationed at Ramstein Air Base. I worked normal working hours from 8:00 a.m. to 5:00 p.m. each day, but I had plenty of freedom to go and do things afterward and on the weekends."

What did you learn about yourself during your time in the service?

"That I am amazing! The upbringing that I was blessed with made me truly realize, fully understand, actually recognize, and fully honor my integrity, values, morals, and ethics. I now have a full understanding of these personal attributes that I didn't understand as a younger girl, and now these are a few of my anchors that I will never compromise."

What does Veterans Day mean to you?

"Before my mom passed away, on my birthday, September 29, 2021; I always anticipated that annual phone call from her, calling to thank me for my service and telling me how proud she was of me and how proud she was to be my mom. She's the only person who ever did that, and it always meant such a great deal to me, even if only my mom cared. I don't get to receive those phone calls anymore, so Veterans Day has lost a bit of "glory" for me; but in secret, I'm honored to have served and am proud beyond measure to be a Veteran. I'm so proud of all my fellow Veterans, too. I hold the value of service in high regard for each and every one of them."





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“It’s less about what happens and more about how you can overcome it and make the best of the situation.”

ASHLEY SHAUN ELIZONDO

Hope & Perseverance

By Zachary Cohen
Photos by VAST Media

April 3, 2012 was a date Ashley and Shaun Elizondo will never forget. At the time, Ashley was back home with their young son, Aiden, in Alaska, and Shaun was deployed in Afghanistan with the Army. In the blink of an eye, their whole world turned upside down.

“My husband’s convoy was on their way home from a mission and hit an improvised explosive device (IED),” Ashley recalls. “The fire suppression system on the vehicle didn’t work, so it went up in flames. Specialist Jeffery L. White Jr, the driver, was killed, and Shaun was trapped. He was able to climb over the radio mount in the center, and the gunner pulled him through the turret.”

By the grace of God, Shaun survived, but the next few months were laden with the hardships of recovery — both mental and physical. Shaun suffered third-degree burns on 60% of his body. He was flown from Afghanistan to Germany to Texas, undergoing several surgeries along the way. He spent 27 days in the hospital between ICU and inpatient care, and that was just the start of his recovery. But with faith and the strength of family, Shaun and Ashley persevered.

“Watching the strongest person I know struggle more than someone could put into words was devastating but also really inspiring,” Ashley continues. “Watching him struggle

and come back was amazing but hard. I didn’t know if I’d ever have the same husband back. It took three months before I saw the first smile. I saw how people might not make it through those things, but we kept showing up for each other, and we made it through.”

“I was in a dark place for what seemed like a long time, but I didn’t want Aiden to see his dad stuck there,” Shaun adds. “I didn’t want the message to be that hard things happen, and you are stuck forever. I wanted him to know it’s less about what happens and more about how you can overcome it and make the best of the situation. In time, that pulled me out of the darkness and the light came.”

On the other side of this tragedy was a new way of life for Ashley and Shaun. They rebuilt their lives with immense gratitude and renewed strength. After a stint in Texas, they returned to Alaska for a time, where Ashley continued pursuing a career in nursing. In 2015, they returned to their hometown of Broken Arrow, Oklahoma, taking another step on their journey together.

In Oklahoma, Ashley continued pursuing a career as a nurse while Shaun tried his hand at real estate. He was licensed in 2015 and became so busy that Ashley joined him the following year.



"I kept getting busier, and eventually, she got licensed. It turns out she's a much better real estate agent than me," Shaun says with a smile.

Shaun stepped away from the business for the next few years as he pursued a career with the Tulsa Fire Department. Meanwhile, Ashley took the reins in real estate, building a successful team and business. Shaun rejoined her in late 2022, and now they are building a top team together at Keller Williams Preferred.

Ashley and Shaun's team is rooted in integrity and family values. They are driven to serve their community, one family at a time. Their ultimate vision is to have a small but mighty team that allows their community to grow and thrive. Their family is flourishing, too; their children, Aiden and Emalyn, are now 14 and 10.

Ashley and Shaun are redefining the future of their business and their family. They are also proving to the world that it's not circumstances that define

a person but, rather, how they react to those circumstances.

"You can do anything together. There is nothing that can get in the way when you move with common goals and commitment," Ashley shares.

"It's less about the bad things that happen to you and more about how you respond," Shaun adds. "Our book is still being written, and the best parts are still to come."



MILITARY ROOTS

The military continues to be integral to Ashley and Shaun's life. Ashley served in the military, too; she spent three years in the Army Reserves. Shaun aspires to one day start a tiny home community where homeless veterans can live for little or no cost.

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Bobbi Lee

U.S. Army

"I truly believe soldier training can make someone do better and give their all in life. They train you to keep going, even when it's hard. They teach you to follow commands, whether or not you understand or agree."

Age enlisted: 19
Time served: 8 years, serving from 1998-2006
Role: 92Y, S4 shop, Quartermaster.
Stationed in: Alaska



"While I am honored to be a Veteran, my years of service were all during peacetime. I give more honor to those who gave more than I, and I will be forever grateful to those who went to war."



Kayley Nammari

U.S. Army

"Enlisting in the Army at the age of 19 was the best decision I've ever made. It was the catalyst for all of the good that followed. It's not easy to be a female in a hyper-masculine environment, but I'm more than proud of how I exceeded

any standard placed before me."

Age enlisted: 19, received a direct commission to 2LT at 23
Time served: 9.5 years
Role: 96B All Source Intelligence Analyst, 35F All Source Intelligence Officer



"I was raised an Army Brat. My father served for 31 years before retiring; my brother also enlisted in the Army."



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By Zachary Cohen
Photos by VAST Media

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From Serving his Country to Serving his Community

Before becoming a local business owner, Ty Patterson spent eight years in the US Air Force. He began as an Avionics Technician on the Sentry E-3 AWACS and worked his way up to become a Unit Deployment Manager. During this time, Ty deployed to the Middle East twice and learned a great deal about commitment, integrity, and leadership.

During his time in the Air Force, Ty also took his first shot at being a business owner. He founded Oklahoma Moon Bounce in 2014, turning his passion for family into a bonafide business. In the decade that Ty ran Oklahoma Moon Bounce, he grew the company's inventory from 3 to 40 inflatables. He also discovered how much he enjoyed owning a local business. So when he separated from the Air Force in 2017, he wondered what new business opportunity he could take on.

After careful consideration, Ty decided to found a roofing company. Roofing checked all the boxes for him; he could use his business skills, leverage his love for connecting with others, and serve his community.

"I considered other types of business, but this seemed like the perfect fit," Ty reflects. "So in 2017, we founded American Capital Roofing & Construction."

Taking Flight

As a business owner, Ty applied the same values he honed during his time in the military. Integrity first, service before self, and excellence in all we do became his motto as an Airman and a business owner.

"I took those values with me into business and life," Ty says. "In roofing, we have to be honest with people. We get up on the roof, and we tell people the truth. We don't pressure anyone into anything that's not good for them. I treat each customer as if they were a family member. The integrity I got from the Air Force has inspired me to run the roofing company the way I do."

Ty prides his company on using the best materials and top-of-the-line crews. American Capital Roofing & Construction serves the Tulsa and Oklahoma City markets.



Much of American Capital Roofing & Construction's business is driven by relationships with real estate agents. Ty and his company encourage agents to invite them out for a roof inspection early in the buying or selling process so they can take care of any issues well before closing day approaches. American Capital Roofing & Construction also accepts payment for roof repairs and replacements at closing, if needed.

"We want to make our agents look as best as we can. We'll never lead someone in the wrong direction," Ty explains.

"We just want to do things the right way and treat people the right way."

Beyond Roofing

Ty is proud of the work he's done to build and grow American Capital Roofing & Construction. Yet, he's most proud of his role as a husband and father. Ty and his wife, Rebecca, have four children: TJ (12), Wyatt (11), Ryder (7), and Hazel (5). Their days are filled with running the kids to different sporting events, traveling, and staying involved in their church. There is never a dull moment in the Patterson household, and Ty loves every minute of it.

"More than anything, I want people to know that I'm a family-oriented and faith-oriented person. I'm reliable, consistent, and trustworthy. That's how I want others to know me."

For more information on American Capital Roofing & Construction, visit <https://www.oklahomarooftpros.com>.



MILITARY CONNECTIONS

Ty was moved to join the Air Force by the experience of his grandfather, who spent two decades in the Air Force. "He was a Master Sergeant and served in Vietnam, and he was the one who inspired me to join the military," Ty shares.

“

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CAROL SMITH

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U.S. NAVY



the one in uniform, growing up as a military child helped to prepare me for military life.”

At what age did you join the military and how long did you serve?

“I joined at age 31 and served for 22 years.”

What do you remember about the day you enlisted?

“It was a beautiful day in Hawaii. My husband enlisted me into the Navy aboard the USS Arizona. My son, who was a cub scout, and I raised a flag on the Arizona. I still have that special flag in a flag box in my office.”

How did you tell your friends and family that you were joining the military? Are there any conversations that stood out from that time?

“Serving our great country is something many in my family did. I am

proud to say that we have over 130 years of service in my family!”

What led you to join the military? How did you choose your branch of service?

“I joined the Navy on a nursing scholarship. I considered the Army, but the scholarship was less and my husband, Dennis, was already serving in the Navy. It was the natural choice for me.”

How did you imagine military life before joining? Did your perceptions change after serving?

“I grew up in a military family, my father was in the Air Force, so I was used to moving and the military life. Although it is different when you’re

Were you ever deployed/did you ever serve overseas? If yes, what are some things you remember most about your deployment?

“I deployed to Guantanamo Bay, Cuba, to serve as the Division Officer for the medical staff at the detention center. Our team worked hard to ensure safe, quality healthcare. While it was stressful, I took advantage of my downtime and spent it at the beach.”

Is there anything that you wish civilians understood better about military service?*

“The demands on the service member and their family are considerably more challenging than most realize. Deployments aside, there are often long hours without additional compensation. When duty calls, we show up!”

What does Veterans Day mean to you?

“Veterans Day is my favorite holiday. I am very proud of my service. It is a day to celebrate ALL who have served.”



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Commitment to His Craft

In the dynamic world of real estate, few professionals are as pivotal as home inspectors. And while many home inspection companies come and go quickly, Dan LaBrake of HouseMaster has been one of Tulsa's most well-respected home inspectors for over two decades.

"Agents should know we've done more than 16,000 inspections. We've weathered the ups and downs of the real estate cycles. We have a good reputation in the community. Having multiple inspectors and staff means we can get things scheduled quickly. We're easy to schedule with through our office, website, Facebook page, or mobile app," Dan explains. "Simply put, we offer the best services in Oklahoma."

Dan's Story

Dan's path to becoming a trusted home inspector wasn't a straight line but, rather, a culmination of diverse experiences. He was raised in a military family and later joined the Army himself. This allowed him the opportunity to live in various parts of the world and develop a well-rounded perspective and honing his

ability to connect with people from all walks of life. His background in the military and corporate world helped him develop an analytical mindset and keen attention to detail.

"I worked in the corporate world for twenty years — eleven with American Airlines and nine more with another company. At the twenty-year mark in that career, my kids had finished high school, and I still had a good part of my working career left. I wanted to do something different and fell across the idea of home inspection," Dan explains. "After searching for analytical-type jobs, it seemed like a good fit. Home inspections have me in different houses, meeting different people, in different parts of the city, and working in different weather. Even though procedurally I do the same thing, every day is different. I learn every single day."

Industry Best Services

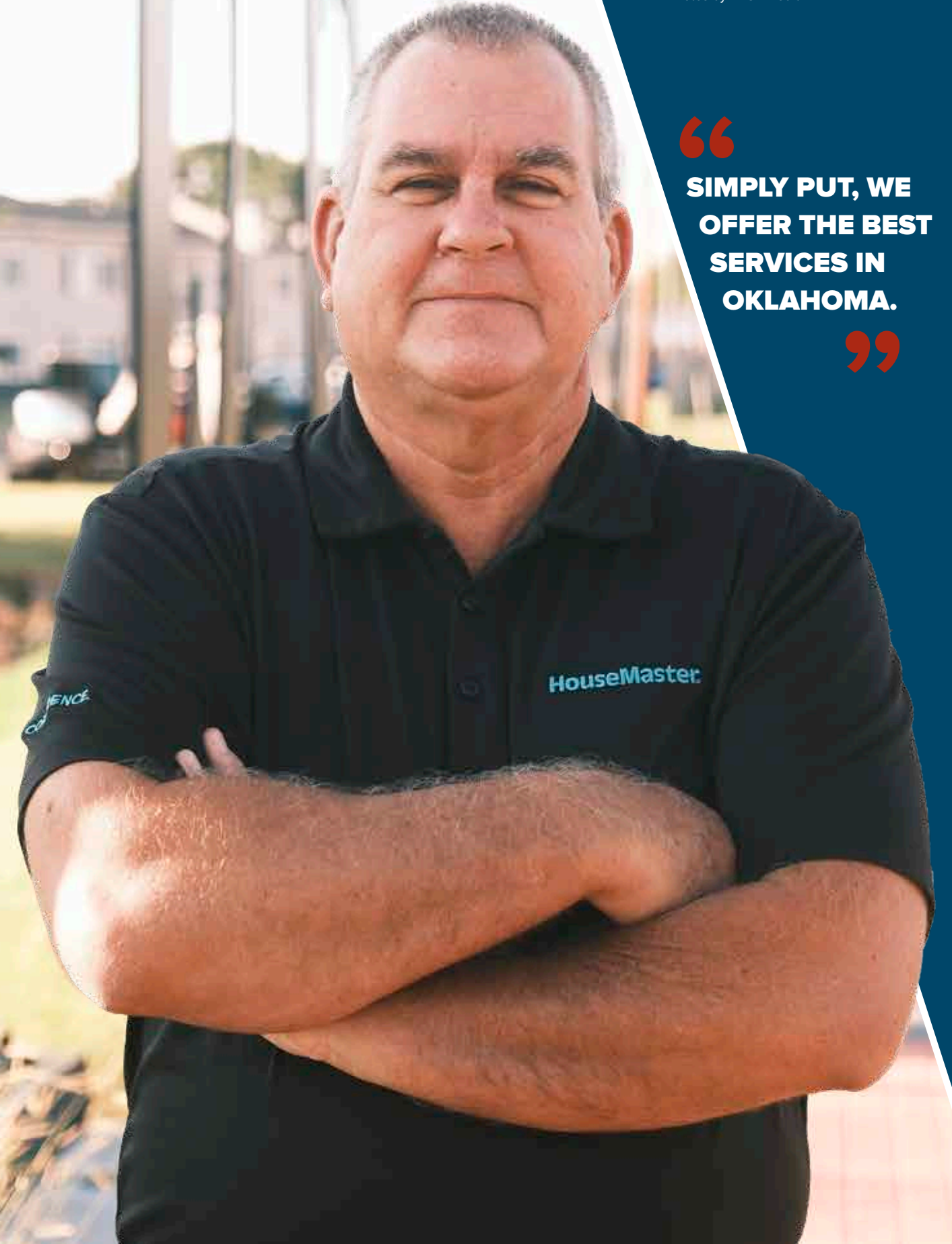
Dan's commitment to education and expertise quickly became evident in his approach to the home inspection process. With HouseMaster's reputation at his back, he's able to offer industry-best service options.



» sponsor spotlight

By Zachary Cohen
Photos by VAST Media

“SIMPLY PUT, WE
OFFER THE BEST
SERVICES IN
OKLAHOMA.”



GETTING OUT

Dan and his wife, Margaret, enjoy taking their RV on road trips. They typically go for a long weekend once a month and take an extended trip once a year. "I'm grateful the company is successful enough to where we can be away, and we still thrive."



"We are the only company that offers a one-year limited repair reimbursement guarantee that covers major components of the house, which gives consumers confidence that we will stand behind our findings. We provide free assistance in getting utilities turned on as well as coupons and discounts that could save them thousands after moving in. The inspection report is provided the same day as the inspection, and it's an easy-to-read, computerized report that includes a utility to create a repair list they can present to the seller," Dan explains.

Dan is also a committed educator, and he's transformed his passion for education into a valuable asset for REALTORS® and clients alike. He forgoes anything that resembles a sales pitch and instead focuses on one thing — serving his clients and partners.

"I have various classes that are one to three hours long for REALTORS®. If I had to put my finger on one thing that's benefited me most, it's being an educator. My legacy is that of an educator."

Over the past 21 years, Dan LaBrake has become a symbol of reliability and trust in the Tulsa real estate landscape. Through education, commitment, and innovation, he has left an indelible mark on the industry, and he continues to stand by his mission to provide best-in-class inspection services, one home at a time.

For more information about Dan LaBrake and HouseMaster, visit HouseMaster.com.

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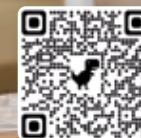
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